

TechnologyOne

# Stakeholder Management

Manage relationships, maintain control

Gain organisation-wide control and intelligence for all your business relationships. Drive accurate reporting, effective decision making and manage business processes with a single source of truth.





Easily manage contacts, engagements and activities with internal and external parties across key business processes.

## Overview

TechnologyOne Stakeholder Management manages all your stakeholder relationships including customers, contractors, funders, supporters, partners and developers.

### **Centralise contact management**

Centralise all contact information for a variety of stakeholders including contact details, relationships, addresses, activities, memos and attachments. See at a glance the links between each contact and other individuals or organisations.

### **Manage your relationships**

Define an unlimited number of relationships to allow your organisation to understand the links between each contact and other individuals or organisations.

### **Empower your workforce**

Record each stakeholder interaction in an activity record, making it available to anyone in your business, when they need it. With the most up to date information, your workforce is empowered to make the best decisions in each situation.

### **Powerful reporting capabilities**

Easily analyse customer interactions and relationships with powerful reporting capabilities. Extract and present information in meaningful dashboards with analytical capability, through integration with TechnologyOne Business Intelligence.

### **Reduce response times through automation**

Easily generate 'to do' lists and date-based reminders against activities. Reduce response times by automatically assigning tasks to individuals or teams for action.

### **Stimulate stakeholder engagement**

Enable real-time communication with customers 24/7 through the web portal. Use intuitive tools to easily design and publish web forms without needing to involve your IT department or TechnologyOne consultants. Empower your customers and other stakeholders to complete tasks usually undertaken by back-office administration staff.

### **Seamless integration with the TechnologyOne suite**

Gain a comprehensive view of all contact details from a single enterprise solution. Easily maintain and update information across the entire TechnologyOne suite of products.

Our enterprise software enables access from any device, any where, any time;  
and either on premise or via the TechnologyOne Cloud.

# Manage all your stakeholder relationships



## Stakeholder Management enables you to...

✓ Seamlessly share and use data within the TechnologyOne suite

✓ Match your workflow rules with your business processes

✓ Manage relationships with multiple stakeholders internally and externally

✓ Create a single source of truth for all your customer and stakeholder information

✓ Tailor specific business processes to effectively work with different types of stakeholders

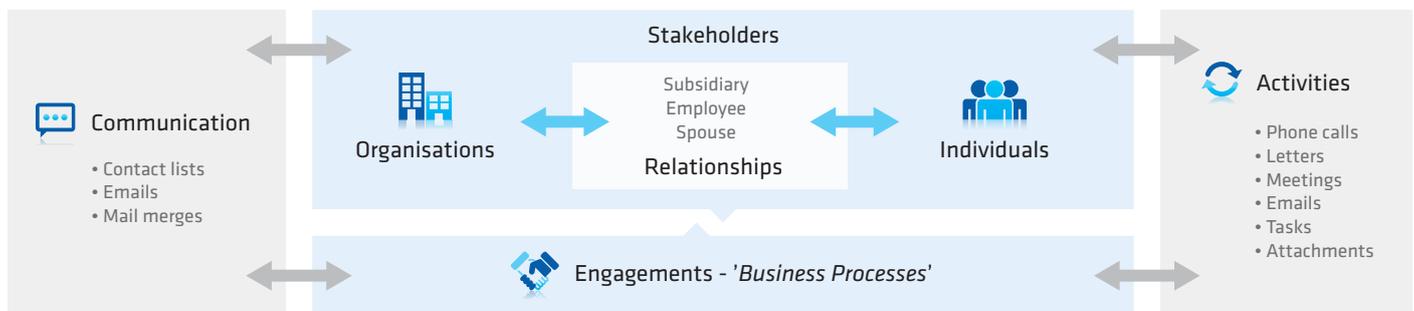
✓ Monitor and report on stakeholder engagements and resulting outcomes

✓ Improve quality of support and services for individual, organisational and community stakeholders

✓ Configure Contact Types, Engagements, Relationships, Events & Workflow to suit your business requirements

✓ Track KPIs through graphical dashboards to improve your business performance

## Stakeholder Management



For more information, visit [TechnologyOneCorp.com](https://www.TechnologyOneCorp.com)

# Our approach



## Our enterprise vision

### The power of a single, integrated enterprise solution

Experience the power of a single, integrated enterprise solution built on a single modern platform with a consistent look and feel.

## Market focus and commitment

### Preconfigured enterprise software solutions reduce time, cost and risk

A deep understanding and engagement with our seven key markets means we can deliver to our customers integrated, preconfigured solutions that provide proven practice, streamline implementations and reduce time, cost and risk.

## The power of one

### One vision. One vendor. One experience.

When you invest in a TechnologyOne solution you benefit from a direct relationship with us every step of the way. We do not use implementation partners or value-added resellers. We take complete responsibility for building, marketing, selling, implementing, supporting and running our enterprise solution for each customer to guarantee long-term success.

## The power of evolution

### An enterprise solution that adapts and evolves

Substantial investment into R&D each year means we provide our customers a strong, continuing competitive advantage through an enterprise solution that adapts and evolves by embracing new technologies, concepts and innovation.

## Simplicity, not complexity

### Enterprise software, incredibly simple

Software that embraces consumer concepts and expectations to deliver solutions that are incredibly easy to use and remove complexity.

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TechnologyOne (ASX:TNE) is Australia's largest publicly listed software company, with offices across six countries. We create solutions that transform business and make life simple for our customers. We do this by providing powerful, deeply integrated enterprise software that is incredibly easy to use. Over 1,000 leading corporations, government departments and statutory authorities are powered by our software.

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Transforming business, making life simple