Many organisations rely on grants to fund and deliver programs and services. For some organisations, grants can represent up to 90 percent of total income. Identifying, monitoring and sourcing grants, managing the application process along with distribution and tracking of funding can be challenging and time consuming. TechnologyOne’s Grants Acquisition Solution will manage every step in this process and provide visibility across your grants portfolio, allowing you to identify funding opportunities, manage deadlines and coordinate responses – ultimately providing better outcomes for your organisation and the community.

Gain a 360 degree view of your funding application process:
- Create a complete register of funding applications, responses and status
- Electronically prepare, track and update applications for funding
- Streamline the submission of information and complete applications on time
- Search and view applications and their status
- Manage the grant pipeline
- Improve success ratio
- Administer and manage awarded grants
- Isolate specific-purpose grants
- Track and report on performance of grants funding
Funding acquisition enabled by business process automation

**Assess Grant Eligibility**

- Grants officer retrieves grant details from register
- Perform strategy review
- Satisfied
- Recurrent and urgent
- Yes
- Responsible officer notified, application entered to funding body
- Yes
- Reject or review
- Grants team review
- Accept
  - Operational criteria review by responsible officer
- Fails
  - Update register with reason and notify grants team

**Review Grant Application**

- Operational criteria review by responsible officer
- Approval manager
  - Satisfied
  - Grants officer approval
  - Yes
  - Responsible officer notified, application entered to funding body
  - Yes
  - Notify all stakeholders (i.e. finance)
- Reject
  - More information required by funding body?
  - Yes
  - More information needed?
  - Update register with reason and notify grants team
  - No
  - Yes
  - Notify all stakeholders (i.e. finance)
- Executive review?
  - Add specific instructions from the Executive
  - No
  - Reject
Key features and benefits

TechnologyOne’s Grants Acquisition Solution facilitates and improves the management of the grants process within organisations, providing visibility, reporting and support for this crucial source of income.

Support for forward planning
Keep sight of the big picture by creating a grants register, which will enhance your view of the entire funding process. Understand your grant pipeline and manage potential future revenue streams. You’ll also be able to improve the management of resources and stay organised, with the ability to generate notices for upcoming recurrent grants and link grants to funding sources, so you can track progress against targets.

Increased efficiency and effectiveness of applications
Ensuring applications are accurate, compliant and compelling is a crucial step in the grants management process. The Grant Acquisition tool will allow you to analyse and capture relevant information pertaining to the applications before submitting information electronically. You can set up deadline reminders, track the status of your application and even update submissions.

Enhanced budgeting processes
When combined with the TechnologyOne Enterprise Budgeting product, you’ll be able to administer and manage specific grants and track the progress of that expenditure throughout the lifecycle of the funded project.

Management of application life cycle
Organisations need good internal governance when applying for grants, so that any risk is managed properly and a timely response is submitted to funding bodies. TechnologyOne’s Grants Acquisition Solution supports the assessment process when determining eligibility and provides a “single source of truth” for the grants register, removing manual processing in Excel spreadsheets or Access databases. The Grant Acquisition tool tracks where a grant is in the granting process, as well as ensuring that the appropriate approvals have been obtained internally. It also enables managers to submit information and assign tasks to approval teams.

Optimise funds management with enterprise integration
The TechnologyOne Grants Acquisition Solution fully integrates with TechnologyOne Financials, improving grants administration and funds management by linking to accounts receivable and payable, as well as supporting other financial operations.

Measure performance
When combined with the TechnologyOne Performance Planning product, your organisation can measure the performance of the grant against both quantitative and qualitative measures. Users can review performance against deadlines and targets, and monitor subsequent actions and tasks.

Many challenges
✓ Incomplete list of grants available
✓ Potential to miss application dates for grants
✓ Uncoordinated responses for grant applications
✓ No central store of previous responses
✓ Lack of visibility of the value of grants available to the organisation
✓ Lost opportunities to provide community resources
✓ Disparate sources of information on grants
✓ Over commitment of the organisation’s resources
✓ Capturing decision history for audit purposes
✓ Difficulty in reporting on spend against funds allocated

One clear solution
✓ Complete visibility across all funds and grant types
✓ Ability to auto-generate notices for upcoming recurrent grants
✓ Full approval and governance processes around grants
✓ Easy access to previous applications to support re-use of previous responses
✓ Management of the grants register – view status such as applied, awaiting, successful
✓ Efficiencies in securing funds
✓ System provides a single source of the truth
✓ Better management of available resources (money and people)
✓ Ability to track progress of expenditure against grants funding
About TechnologyOne

TechnologyOne (ASX:TNE) is one of Australia’s largest publicly listed software companies, with offices across six countries including each state and territory of Australia as well as New Zealand, the South Pacific, Asia and the United Kingdom. For 25 years, we have been providing powerful and deeply integrated enterprise software solutions that are used every day by more than 800 leading corporations, government departments and statutory authorities.

TechnologyOne’s mission is to provide our customers with solutions that transform their business and make their working life simple. We do this by embracing new technologies, building innovative products and delivering outstanding services. Our philosophy is to ensure simplicity for our customers by providing deeply integrated enterprise software that is incredibly easy to use, yet powerful. We are focused on participating in only seven key markets: government, local government, financial services, education, health and community services, utilities and managed services. With our commitment to these key markets, we develop, market, sell, implement and support preconfigured enterprise software solutions with the TechnologyOne difference: the Power of One - One Vision. One Vendor. One Experience.